Appendices

Appendix No. (1) (Questionnaire)

This form is part of a research project entitled "Professional Leadership and its Impact on Supporting Corporate Strategic Expansion." ,Your participation has a positive impact on supporting and enriching scientific research.Please select the answer you deem appropriate for each question. Please note that all information provided will be kept confidential and scientifically sound and will be used solely for scientific research. Thank you very much.

Data related to the respondent:

Age: 18 to 30 years, 31 to 40 years, 41 to 50 years

From 51 years of age and above

Educational level: University, Secondary, Other (mention it below):.....

Work experience: Less than 5 years, 5-10 years, 11-15 years, More than 15 years

Type of work within the company: administrative employee ,accountant ,Assistant Director boss

FirstlyProfessional Leadership: Professional leadership is the process of directing and managing individuals and resources in an organization in a way that efficiently and effectively achieves the organization's strategic goals, while adhering to the highest standards of professional and ethical conduct.(Al-Omari, 2017p. 44)

independent variable It includes the following dimensions: Vision – Innovation – Decision-making – Change management – Relationships – Technology – Team building.

Paragraphs of the professional leadership variable:

no	Paragraph	It always applies to me	It often applies to me	Sometimes this applies	Not applicable	Never applies
1.	A professional leader possesses a clear vision for the future that positively impacts the strategic expansion of the organization.					
2.	A professional leader contributes to fostering innovation within the organization, which supports strategic expansion.					
3.	Professional leadership enhances the ability to make effective strategic decisions to expand the scope of operations.					
4.	A professional leader manages organizational change efficiently to support corporate expansion strategies.					
5.	A professional leader encourages the development of a teamwork culture that contributes to the strategic expansion of the organization.					
6.	Professional leadership supports building strategic relationships with business partners to achieve institutional expansion.					
7.	A professional leader contributes to improving organizational performance, which enhances the ability to expand into new markets.					
8.	Professional leadership drives the adoption of new technologies to improve operations and expand business.					
9.	A professional leader builds a work environment that motivates employees towards achieving strategic expansion goals.					

10.	Professional leadership contributes to improving the efficiency of resource utilization to support corporate expansion plans.					
11.	A professional leader encourages creative thinking in strategic decision-making.					

Secondly Strategic Institutional Expansion: It is the process of expanding the scope of an organization's activities into new markets or different sectors with the aim of achieving sustainable growth and enhancing its competitiveness.(Porter, 1980, p:67)
dependent variable It includes the following dimensions: Geographic expansion – New markets – Market share – Sustainable growth – Institutional relationships.
Items of the corporate strategic diffusion variable:

no	Paragraph	It always applies to me	It often applies to me	Sometimes this applies	Not applicable	Never applies
1.	A professional leader guides the organization towards adapting to environmental and social challenges in new markets.					
2.	Professional leadership supports the organization's geographic expansion strategies by identifying target markets.					
3.	A professional leader works to identify new market opportunities, which helps to increase market share.					
4.	Professional leadership supports building a strong network of relationships with customers and partners, which contributes to strategic expansion.					
5.	A professional leader helps the organization explore new markets through sophisticated marketing strategies.					
6.	Professional leadership contributes to making strategic investment decisions that support expansion and sustainable growth.					
7.	Professional leadership supports the development of leadership skills within organizational teams, which contributes to organizational expansion.					
8.	A professional leader promotes a rapid response to market changes, contributing to strategic expansion.					
9.	Professional leadership contributes to enhancing transparency and accountability within the organization, which facilitates strategic expansion.					
10.	A professional leader encourages the development of flexible policies to support a rapid response to changes in the business environment.					
11.	Professional leadership fosters a culture of commitment to quality in products and services, contributing to strategic expansion.					